

## Top Originators of Basic FHA Loans

*"Other" are 4 mobile home parks and 1 nursing home operating loss loan.*

03 Rank	Originator	Data	FHA NC/SR Apts & Coops	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts/ Additions Apts	Other FHA	Total
1	GMAC COMMERCIAL MTGE	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	9 1,553 \$105.3 12.9% 12.6% 13.3%	19 2,304 \$148.0 17.9% 17.7% 24.5%	2 264 \$7.6 5.9% 4.7% 3.9%	42 3,683 \$53.6 25.3% 17.3% 10.5%			72 7,804 \$314.4 18.9% 14.7% 14.9%
2	REILLY MORTGAGE GRP	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	16 2,555 \$180.4 22.9% 20.8% 22.8%	6 625 \$58.9 5.7% 4.8% 9.8%	7 727 \$27.0 20.6% 12.8% 14.1%	26 4,250 \$131.8 15.7% 20.0% 25.8%			55 8,157 \$398.1 14.5% 15.4% 18.8%
3	HIGHLAND MORTGAGE	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	10 1,718 \$119.8 14.3% 14.0% 15.1%	15 1,678 \$56.0 14.2% 12.9% 9.3%		16 1,731 \$40.5 9.6% 8.1% 7.9%			41 5,127 \$216.3 10.8% 9.7% 10.2%
4	PRUDENTIAL HUNTOON PAIGE	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	6 1,115 \$73.3 8.6% 9.1% 9.3%	7 790 \$58.0 6.6% 6.1% 9.6%	6 1,499 \$57.0 17.6% 26.4% 29.6%	7 1,158 \$36.4 4.2% 5.4% 7.1%			26 4,562 \$224.7 6.8% 8.6% 10.6%
5	GREYSTONE SERVICING	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$			4 639 \$18.7 11.8% 11.3% 9.7%	19 1,629 \$14.1 11.4% 7.7% 2.7%			23 2,268 \$32.8 6.1% 4.3% 1.5%

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6	RED MORTGAGE CAPITAL	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$		10 1,040 \$42.7 9.4% 8.0% 7.1%	2 332 \$5.6 5.9% 5.9% 2.9%	7 868 \$29.6 4.2% 4.1% 5.8%		3 572 \$13.3 75.0% 86.0% 81.1%	22 2,812 \$91.2 5.8% 5.3% 4.3%
7	P-R MTGE & INVEST CORP	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	1 144 \$5.9 1.4% 1.2% 0.7%		7 1,496 \$56.5 20.6% 26.4% 29.4%	13 2,414 \$66.6 7.8% 11.3% 13.0%			21 4,054 \$129.0 5.5% 7.7% 6.1%
8	CAPITAL FUNDING GROUP	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$		18 2,325 \$88.7 17.0% 17.9% 14.7%					18 2,325 \$88.7 4.7% 4.4% 4.2%
9a	CAMBRIDGE REALTY CAPITAL	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$		16 2,600 \$80.7 15.1% 20.0% 13.4%				1 93 \$3.1 25.0% 14.0% 18.9%	17 2,693 \$83.8 4.5% 5.1% 4.0%
9b	LOVE FUNDING CORP	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	3 759 \$40.2 4.3% 6.2% 5.1%	6 596 \$27.5 5.7% 4.6% 4.6%	1 208 \$4.8 2.9% 3.7% 2.5%	7 439 \$4.6 4.2% 2.1% 0.9%			17 2,002 \$77.2 4.5% 3.8% 3.6%

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9c	PFC CORP	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	8 1,678 \$121.0 11.4% 13.7% 15.3%	1 132 \$4.5 0.9% 1.0% 0.7%	2 254 \$8.4 5.9% 4.5% 4.4%	6 2,661 \$65.2 3.6% 12.5% 12.8%			17 4,725 \$199.1 4.5% 8.9% 9.4%
10	MIDLAND LOAN SERVICES LP	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	5 784 \$34.5 7.1% 6.4% 4.4%	2 324 \$11.3 1.9% 2.5% 1.9%	2 244 \$6.3 5.9% 4.3% 3.3%	5 978 \$21.6 3.0% 4.6% 4.2%			14 2,330 \$73.7 3.7% 4.4% 3.5%
11a	BERKSHIRE MTGE FINANCE	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	8 1,352 \$85.5 11.4% 11.0% 10.8%	3 295 \$17.5 2.8% 2.3% 2.9%		2 510 \$17.7 1.2% 2.4% 3.5%			13 2,157 \$120.7 3.4% 4.1% 5.7%
11b	SUSSEX MORTGAGE CO	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$				13 600 \$18.8 7.8% 2.8% 3.7%			13 600 \$18.8 3.4% 1.1% 0.9%
12	CONTINENTAL WINGATE	# Loans # Units Mtge (mils) % of col loans % of col units % of col \$\$	4 625 \$26.7 5.7% 5.1% 3.4%	3 307 \$9.3 2.8% 2.4% 1.5%	1 12 \$0.4 2.9% 0.2% 0.2%	3 368 \$10.5 1.8% 1.7% 2.1%			11 1,312 \$47.0 2.9% 2.5% 2.2%

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	Total # Loans		70	106	34	166	No top	4	380
	Total # Units		12,283	13,016	5,675	21,289	lender made	665	52,928
	Total Mtge (mils)		\$792.5	\$603.0	\$192.3	\$511.0	241a loans.	\$16.4	\$2,115.2
	Top Lenders' % of All Loans Made		60.3%	73.1%	58.6%	78.3%		80.0%	70.8%
	Top Lenders' % of All Units		65.1%	74.7%	60.4%	78.3%		83.8%	71.6%
	Top Lenders' % of All \$\$		60.7%	66.8%	59.1%	76.4%		78.2%	65.6%
	All Lenders' Loans		116	145	58	212	1	5	537
	All Lenders' Units		18,880	17,428	9,403	27,203	169	794	73,877
	All Lenders' \$\$ (Mils)		\$1,305.0	\$903.0	\$325.4	\$668.5	\$0.8	\$21.0	\$3,223.7